APPRAISAL OF REAL PROPERTY FOR

Commercial Office/Retail Building

1436 Georgia Highway 16 West Griffin, Spalding County, Georgia

> As OF: October 4, 2007

PREPARED FOR:

PREPARED BY
FLETCHER & COMPANY
REAL ESTATE APPRAISALS AND CONSULTATION
P.O. Box 884
GRIFFIN, GA 30224
(770) 227-4008



FLETCHER & COMPANY

Real Estate Appraisals

P. O. Box 884 • 770-227-4008 Griffin, Georgia 30224

October 4, 2007



RE: Summary Appraisal Report Commercial Office/Retail Building 1436 Georgia Highway 16 West Land Lot 112, 2nd Land District Griffin, Spalding County, Georgia

Dear

In accordance with your request I have personally inspected the above captioned property for the purpose of estimating the Market Value in the Fee Simple Interest. The effective date of this appraisal is October 4, 2007.

Submitted herewith is my report containing pertinent facts and data gathered in my investigation.

The method of appraising is detailed in the attached narrative report. As of October 4, 2007, it is my opinion that the Market Value with Fee Simple Interest in the subject property is:

Five Hundred Twenty Thousand Dollars \$520,000

The undersigned appraiser states that his employment was not conditioned upon his producing a specific value or a value within a given range. Further employment or the payment of the fee is not dependent upon producing specified values.

It has been a pleasure to serve you in this matter.

Respectfully submitted,

Ondra L. Lee State of Georgia

Registered Appraiser #267609

Ordia L. Lea

FLETCHER & COMPANY

1 Fletcher

Ken A. Fletcher State of Georgia

Certified General Appraiser #596

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Summary of Salient Facts and Conclusions

Intended User of Appraisal:

Property Type: Commercial Office/Retail Building

Property Address: 1436 Georgia Highway 16 West

Griffin, Spalding County, Georgia

Parcel ID: 55-3-7D

Owner:

Site Size: .516 Acres +/- or 22,476 SF +/-

Improvements: 3606 SF +/- commercial office building

Year Built: Originally constructed in 1986

Zoning: PCD, Planned Commercial District

Interest Appraised: Fee Simple

Effective Date of Appraisal: October 4, 2007

Date of Report October 4, 2007

Final Estimate of Value: \$520,000

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Assumptions and Limiting Conditions

The appraisal is made subject to the following conditions and assumptions:

- 1. Any legal description or plats reported herein are assumed to be accurate. Any sketches, plats or drawings included in this report are included to assist the reader in visualizing the property. I have made no survey of the property and assume no responsibility in connection with such matters.
- 2. No responsibility is assumed for matters legal in nature. Title is assumed to be good and marketable and in fee simple unless discussed otherwise in this report. The property is appraised as free and clear of existing liens, assessments and encumbrances, except as noted in the attached report.
- 3. The appraiser does not assume responsibility for sub-surface soil conditions. No geological reports have been furnished to the appraiser.
- 4. Unless otherwise noted, it is assumed that there are no encroachments, zoning or restriction violations affecting the subject property.
- 5. The property is assumed to be under competent and aggressive management.
- 6. Information, estimates, and opinions used in this appraisal are obtained from sources considered reliable; however, no liability for them can be assumed by the appraiser.
- 7. The value estimates reported herein apply to the entire property and any proration or division of the total into fractional interests will invalidate the value estimate, unless such proration or division of interests is set forth in the report.
- 8. This report may not be used for any purpose other than as stated in the report, by any other than the client without previous consent of the appraiser and his client and then only with proper qualifications.
- 9. The appraiser assumes the reader or user of this report has been provided with copies of all leases and amendments, if any, encumbering this property.
- 10. Neither all nor any part of the contents of this report shall be conveyed to the public through advertising, public relations, news sales or other media, without the prior written consent and approval of the author. This pertains particularly to valuation conclusions, the identity of the appraiser or firm with which he is associated.
- 11. The final value estimate has been concluded on the basis that the property is environmentally compliant. Further the acreage was based on information provided by the owner and/or public records. If the actual acreage or

- developable unit is different than the amounts used in this report, the appraiser reserves the right to modify this report.
- 12. The final value estimate has been concluded on the basis that the subject is not subject to flooding. For official determination, further study is recommended by a qualified engineer.

Certification

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- Jason Fletcher visited and inspected the subject property and the comparables used in the report under review.
- The reported analyses, opinions, and conclusions in this review report are limited only by the assumptions and limiting conditions stated in this review report, and are my personal, unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report, and I have no personal interest or bias with respect to the parties involved. I have no bias with respect to the property that is the subject of this report.
- My engagement in this assignment or in any future assignment is not contingent upon developing or reporting predetermined results.
- My compensation is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the occurrence of a subsequent event.
 - My analyses, opinions, and conclusions were developed, and this review report was prepared in conformity with the Georgia Real Estate Appraiser Classification and Regulation Act and the rules and regulations of the Georgia Real Estate Appraisers Board.

Ken Fletcher – CG # 596

- I certify that I provided significant technical support in the completion of this appraisal to include gathering market data and inspection of subject property.

Ondra L. Lee – Registered Appraiser #267609

Ondra L. Lea

Appraiser Competency

- Ken A. Fletcher is experienced in the valuation of commercial, retail, office, industrial, land acquisition and development, multi-family, condemnation, recreational and special purpose properties. For additional information on the competency of the appraiser, please review the Qualifications of Appraiser in this report.

The appraiser has extensive experience in appraising commercial office/retail buildings similar to the subject property and is considered to be competent in performing an appraisal on the subject property. The appraiser is also considered to be competent in the area of which the subject property is located.

- Ondra L. Lee is experienced in the valuation of commercial, retail, office, industrial, land acquisition and development, and multi-family. For additional information on the competency of the appraiser, please review the Qualifications of Appraiser in this report.

The appraiser has extensive experience in appraising commercial office/retail buildings similar to the subject property and is considered to be competent in performing an appraisal on the subject property. The appraiser is also considered to be competent in the area of which the subject property is located.

Definitions

Market Value

Market Value is defined as:

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition are the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. buyer and seller are typically motivated;
- 2. both parties are well informed or well advised, and acting in what they consider their best interests;
- 3. a reasonable time is allowed for exposure in the open market;
- 4. payment is made in terms of cash in United States dollars or in terms of financial arrangements comparable thereto; and
- 5. the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."2

Fee Simple Interest or Estate

"Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat."3

Real Property

"All interests, benefits, and rights inherent in the ownership of physical real estate; the bundle of rights with which the ownership of the real estate is endowed." In some states, real property is defined by statute and is synonymous with real estate. See also personal property; real estate.4

Improvements

"Buildings or other relatively permanent structures or developments located on, or attached to, land." 5

- 2 *Uniform Standards of Professional Appraisal Practice*, 2006 Edition (The Appraisal Foundation), p. 194 (as published in Title XI of the Financial Institutions Reform, Recovery, and Enforcement Act (FIRREA) of 1989).
- $_3$ The Dictionary of Real Estate Appraisal, 4th Ed., (Chicago Appraisal Institute, 2002), p. 113
- 4 Ibid, 234. 5 Ibid, 142

Personal Property

"Identifiable tangible objects that are considered by the general public as being 'personal' -for example, furnishings, artwork, antiques, gems and jewelry, collectibles, machinery and equipment; all tangible property that is not classified as real estate."

Intangible Personal Property

"Property that has no physical existence beyond merely representational, nor any extrinsic value; includes rights over tangible real and personal property, but not rights of use and possession. Its value lies chiefly in what it represents. Examples include corporate stock, bonds, money on deposit, goodwill, restrictions on activities (for example, patents and trademarks), and franchises. Note: Thus, in taxation, the rights evidenced by outstanding corporation stocks and bonds constitute intangible property of the security holders because they are claims against the assets owned and income received by the corporation rather than by the stockholders and bondholders; interests in partnerships, deeds, and the like are not ordinarily considered intangible property for tax purposes because they are owned by the same persons who own the assets and receive the income to which they attach." 7

Goodwill

"The intangible asset that arises as a result of a name, reputation, customer patronage, location, products, and similar factors that have not been separately identified and/or valued but that generate economic benefits.8

Exposure Time

"The estimated length of time the property interest being appraised would have been offered on the market prior to a hypothetical consummation of a sale at market value on the effective date of the appraisal.9

It is our opinion that the estimated exposure time for the subject property prior to the effective date of this report would have been less than twelve months.

Marketing Time

⁶ *Uniform Standards of Professional Appraisal Practice*, 2006 Edition (The Appraisal Foundation), p.4.

⁷ The Dictionary of Real Estate Appraisal, 4th Ed., (Chicago Appraisal Institute, 2002), p. 148.

⁸ The Dictionary of Real Estate Appraisal, 4th Ed., (Chicago Appraisal Institute, 2002), p. 128.

⁹ *Uniform Standards of Professional Appraisal Practice*, 2006 Edition (The Appraisal Foundation), p. 90.

"an opinion of the amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of an appraisal." 10

With regard to marketability, primary consideration has been given to the subject's overall location, features, the socioeconomic characteristics of the area, and probable near-term and long-term market demand for the property.

The marketing time for the appraised is based on a review of real estate sales, some of which are provided later in this report, together with conversations with brokers and other real estate professionals in the subject market.

The estimated marketing time is estimated less than twelve months based on current market conditions.

Market conditions are considered favorable with reasonable interest rates and no financing concessions necessary.

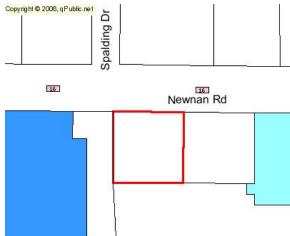
10 *Uniform Standards of Professional Appraisal Practice*, 2006 Edition (The Appraisal Foundation), p. 128.

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Property Identification

The subject property is presently utilized as a commercial office/retail building, which is located at 1436 Georgia Highway 16 West, Griffin, Georgia. The building is a single-story structure that was originally constructed in 1986 and was renovated in the recent past. The facility was in good condition for its age at the time of inspection.

The total site contains approximately .516 acres or 22,476 SF +/-. It is identified by Spalding County Assessor's Office as Parcel Number 55-3-7D. Below is a copy of the tax map.



Appraisal Objective and Property Rights

The objective of this appraisal is to estimate the current fee simple market value of the real estate.

Intended Use and Intended Users

Per Standard Rule 1-2 of USPAP, the intended use and users of the appraisal must be stated.

requested the market value of the Fee Simple Interest in the subject property for collateral evaluation purposes. The intended user of the report would be appraised. All information contained within this report is confidential between the client and the undersigned appraiser(s). Any information contained in this report cannot be released to a third party without written permission from the client only.

Effective Date of the Appraisal / Report Date

The final estimate of market value represents our opinion estimates as of October 4, 2007, the most recent date of the real estate inspection. The report date is October 4, 2007.

Statement of Ownership and Sales History

Standards Rule 1-5 of USPAP requires an analysis of all agreements of sale, options, or listings, and at least a three-year sales history of the subject property. According to Spalding County Deed Book 1560, Page 122, the subject property has been owned by the present owner, James W. Highsmith et al, for more than three years. There have been no other transfers of any interests, in whole or part, in the past three years. The subject property is presently listed on the market for \$799,000 and has been listed on the subject market for 8 to 9 months.

The Scope of Work

According to Advisory Opinion 28 of USPAP, an appraisal must "1) identify the problem to be solved; 2) determine and perform the scope of work necessary to develop credible assignment results; and 3) disclose the scope of work in the report."

Typically, the Cost, Sales Comparison and Income Approaches are applicable and reliable valuation methods. Our analysis has determined the highest and best use of the property is for the continued use as commercial office use. Therefore, the Improved Sales Comparison and Income Approaches to value have been performed in this report. Due to the age of the subject improvements, the Cost Approach has not been performed and is considered not to be applicable. Also, the Sales Comparison Approach will be performed in this report to estimate the market value of the fee simple interest of the subject land.

The following is a brief discussion of the various inspections and analysis and data collection and analysis considered and utilized in arriving at a conclusion of value.

- 1. An inspection and analysis of area and neighborhood factors which would have an impact on the subject property.
- 2. An inspection and analysis of the physical features of the subject property and any factors which would have a positive or negative influence on value.
- 3. Property consideration of the present zoning and a discussion of highest and best use of the subject.
- 4. The collection, analysis, and verification of market data considered pertinent to arriving at the value estimates made by the Sales Comparison, Cost and Income Approach (when applicable).

1 Ibid. P. 213.

- 5. The value indications for the three approaches are then reconciled into a final estimate of value.
- 6. An inspection and analysis of the physical features of the subject property and any factors which would have a positive or negative influence on value.
- 7. Property consideration of the present zoning and a discussion of highest and best use of the subject.
- 8. The collection, analysis, and verification of market data considered pertinent to arriving at the value estimates made by the Sales Comparison, Cost and Income Approach (when applicable).
- 9. The value indications for the three approaches are then reconciled into a final estimate of value.

The appraisal has been prepared in accordance with Uniform Standards of Professional Appraisal Practice requirements (USPAP).

Identification of Property

Property Data

1436 Georgia Highway 16 West

Description of Site

Location:

Topography:

Griffin, Spalding County, Georgia Land Area: Approximately .516 acres or 22,476 SF. The appraiser reserves the right to modify the concluded value if the actual size from a new survey is found to vary significantly from the size derived from the survey provided by the Owner at the time of inspection. See attached tax plat for details. Shape: The subject property is considered square in shape. Frontage: The subject site has frontage and access on Highway 16. The subject property has approximately 150' of frontage on Georgia Highway 16 West and approximately 149.98' of frontage on the entry road to the Lowe's shopping center. The subject

The site is best described as basically level to

property has access from the entry/exit to the Lowe's Shopping Center via a perpetual easement

highway grade.

Utilities: Water, Gas, Sewer and Electricity are available.

Environmental: There were no visible signs of hazards from the

visit to the site. This report assumes that there are

no environmental hazards present that would

impact the value of the property.

for vehicular ingress and egress.

Flood Plain: According to the FEMA Flood Map 130165 0001B,

dated January 1, 1987, the subject is not located in a 100 year flood plain area. According to City of Griffin Flood Maps, the subject it not located in a 100 year flood plain. This report assumes that the property is not in a flood hazard area and will not be subject to flooding. For official determination, further study is recommended by a qualified engineer.

Easements: The appraiser is not aware of any detrimental

easements or encroachments encumbering the site other than typical utility and access easements.

Real Estate

Taxes: The subject is identified by Spalding County

Tax Assessor's Office with a Parcel Number

Tax Assessor's Office with a Parcel Number. The following table details the subject's current assessment and taxes payable to the city and

county.

2006 Property Assessment Data												
	Land	Size	-	Тах	Appraisal Data	а		Т	ax Asessed	Millage Rate	ļ	Property
Parcel No.	SF	Acres	Land	lm	provements		Total	Va	alue @ 40%	City & County	Ta	axes 2006
55-3-7D	22,476	0.516 \$	191,295	\$	211,290.00	\$	402,585.00	\$	161,034.00	41.5500	\$	6,690.96
Total	22,476	0.516	191,295	\$	211,290.00	\$	402,585.00	\$	161,034.00	41.5500	\$	6,690.96

Zoning:

The subject site is zoned PCD, Planned Commercial District, by the City of Griffin. The use as a commercial office building represents a compatible use with the surrounding neighborhood, which consists of various commercial properties to include retail, office, restaurants, and various others. For official zoning and allowances, a letter of permissible uses must be obtained from the City of Griffin's Planning and Zoning Department. The excerpt from the City of Griffin's Zoning Ordinance is located in the Addenda section of this report.

Description of Improvements

The building is a single story framed structure that was reportedly originally built in 1986 and has been renovated in recent years. The subject building contains approximately 3606 SF of area. The subject building is presently utilized as commercial office/retail building for the sales and storage of home healthcare equipment.

The major construction components of the subject property are as follows:

Foundation: Reinforced concrete slab foundation

Structural: Wood Frame

Exterior Walls: Stucco

Roof Covering: Built-up tar and gravel, wood truss system

Interior Finish: Drywall partitions with paint and wallpaper cover,

chair rail, a mixture of ceramic tile and carpeting where appropriate, drop acoustical ceiling tiles with lay-in grid, and fluorescent lighting with

diffusers.

HVAC: Central heat and air conditioning. This appraisal

assumes that the HVAC system is adequate.

Plumbing: There are (2) restrooms with (8) total fixtures.

Kitchenette with sink and cabinetry.

Other: Emergency/Exit lighting throughout.

Site Improvements: Site improvements consist of asphalt paved parking

lot, exterior lighting, landscaping, and signage.

Physical Condition: The subject building was originally built in 1986

and has been renovated in recent years. The subject building is considered to be in good

condition. The parking lot appears to be in average

condition.

Functional Utility: The subject building is designed for and utilized as

a commercial office/retail building. The subject improvements are considered to be of good type construction and parking is typical of similar facilities in the market. The building layout is designed for commercial office/retail use and is considered functional when compared to competing

buildings in the market.

Actual Age, Effective Age, Remaining Economic Life:

The subject building was constructed in 1986 and has an actual age of 21 years. The effective age is estimated at 15 years. The total economic life is estimated at 50 years, of which 35 is remaining.

Photographs of Subject Property

View of Front of Subject Property



View of Subject Rear Access/Driveway

View of Rear of Subject Property



View of Subject Access/Driveway from Highway 16 West



View of Interior of Subject Property







Photographs of Subject Property

View of Front Office/Reception Area



View of Kitchenette



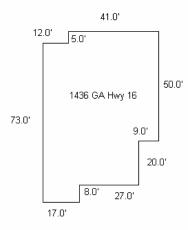


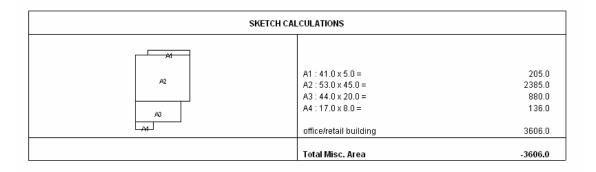


View of Storage Room



Building Sketch





Area & Neighborhood Overview

Introduction

The purpose of this analysis is to review historic and projected economic and demographic data to determine whether Griffin, Spalding County, and the subject neighborhood will experience future economic stability, or decline.

The subject property is located on Georgia Highway 16 West in the western portion of the City of Griffin. The subject property has good exposure and visibility. The subject neighborhood consists of various commercial properties to include offices, restaurants, convenience/gasoline stores, retail, banks and various others.

Griffin, Georgia lies approximately 40 miles south of the Atlanta downtown business district and approximately 30 miles south of Atlanta's Hartsfield – Jackson International Airport.

Population:

In 1990, Spalding County's population was 54,457; in 2000 the population had grown to 58,417, indicating a compound annual growth rate of .73% between 1990 and 2000. The year-end 2005 population estimate was 61,289, indicating a compound annual increase of .47% between 2000 and 2005.

The following table illustrates historical population trends for the City of Griffin, Spalding County and the State of Georgia.

	2005	2000	1990	Annual % Change from1990 to 2000
City of Griffin	23,286	23,451	21,347	.99%
Spalding	61,289	58,417	54,457	.73%
County State	9,072,576	8,186,453	6,478,216	2.1%
of Georgia				
Source: US Cen	sus Bureau	•	•	•

Between 2000 and 2005, the population in Spalding County grew at an estimated compound rate of .47%, while the State of Georgia grew at a rate of 1.95% for the same period. However, the City of Griffin experienced an annual change of -.14% for the same time. Given the recent compound increase in the population base for Spalding County, the population growth trends foreshadow a modest economic climate through the near future.

The highest concentrated age group of the county's inhabitants is between the ages of 0 and 19, or 30.0%. In terms of household size, at the end of 2000 the number of households stood at 21,519 in Spalding County with an average household size of 2.67 persons.

A demographic profile for Spalding County appears in the chart below.

	Demographic Profile		
		Spalding	State of
Category		County	<u>Georgia</u>
Age Distribution	0-19	30.0%	29.5%
	20-34	20.0%	23.1%
	35-54	29.0%	29.7%
	55+	21.0%	17.7%
Estimated Averag	e		
Household Size:		2.67 persons	2.65 persons
Median Family Inc	come:		
	\$20,000 - \$34,999	15.0%	33.7%
	\$35,000 - \$49,999	38.0%	17.0%
	\$50,000 & Over	47.0%	51.6%
Median Family Inc	come:		
·		\$41,631	\$49,280
	Census Bureau y not add due to rounding.		

As the year end 2000 statistics indicates that 47.0% of the households in Spalding County earned over \$50,000 per annum. As indicated in the table above, Spalding County was below the state of Georgia in median household income.

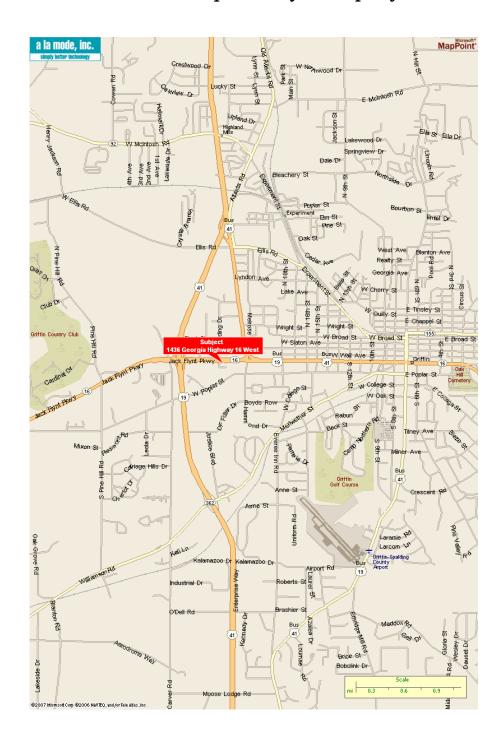
Area Business and Related Economic Trends

According to the US Census Bureau, the number of employed people in Spalding County in 2000 was 25,438, resulting in an unemployment rate of 3.8%. A comparison of the major components of the economic base for 2002 is presented in the table below.

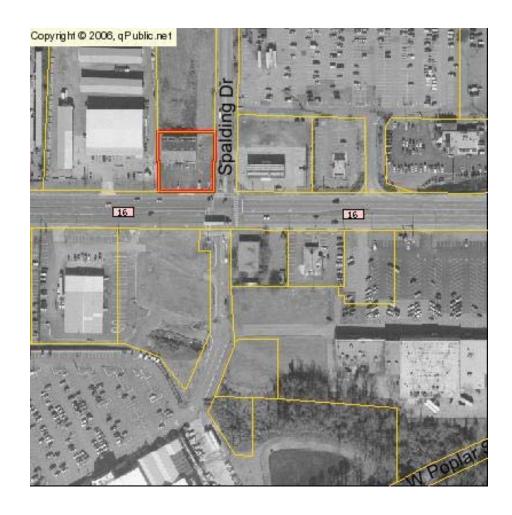
	Spalding County		State of	f Georgia
Employment Sector				
Agriculture	131	.5%	53,201	1.4%
Construction	2,742	10.8%	304,710	7.9%
Manufacturing	5,574	21.9%	568,830	14.8%
Wholesale Trade	813	3.2%	148,026	3.9%
Retail Trade	3,592	14.1%	459,548	12.0%
Transportation	1,748	6.9%	231,304	6.0%
Information	353	1.4%	135,496	3.41%
Finance, Insurance &	1,253	4.9%	251,240	6.5%
Real Estate				
Professional Services	1,435	5.6%	362,414	9.4%
Educational	3,566	14.0%	675,593	17.6%
Arts & Entertainment	1,621	6.4%	274,437	7.1%
Other Services	1,343	5.3%	181,829	4.7%
Public Administration	1,267	5.0%	193,128	5.0%
Total	25,438	100%	3,821,756	99.8%
Source: US Census Bureau, 2002 Econom	ic Census; May not add a	lue to rounding		

In summary, Spalding County has experienced modest growth. Given the past performance in the Spalding County's local economy, modest economic improvement is anticipated in the foreseeable future.

Location Maps of Subject Property



Aerial Map for Neighborhood



Highest and Best Use

Highest and Best Use is a real estate valuation principle that dictates that the market trends to put property to its most profitable use, and that use which provides the greatest benefits of ownership. The Appraisal of Real Estate, 12th Edition, defines highest and best use as:

The reasonably probable and legal use of vacant land or an improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value.

Because the principle of highest and best use reflects the actions of the market, generally accepted professional appraisal practice requires that the subject property must be valued under this premise. If the property being appraised is improved with a structure, two highest and best use analyses are required; the highest and best use of the land as though vacant, and the highest and best use of the total property as developed. The highest and best use analysis is developed using the following four criteria. The highest and best use must be Legally Permissible, Physically Possible, Financially Feasible, and Maximally Productive.

Land as if Vacant

Physically Possible – As previously mentioned, the subject property contains .516 acres or 22,476 SF. Many uses would be physically possible including various commercial, uses; however, developments requiring large parcels would not be possible due to the size and configuration of the site.

Legally Permissible - In estimating the highest and best use of a property, the legally permissible uses are typically determined by the zoning constraints of the jurisdiction in which the property is located. The subject parcel is located within Spalding County, and is under the jurisdiction of the city of Griffin. The property is zoned PCD, Planned Commercial Development. The subject is located in a neighborhood that is predominately composed of commercial properties. According to the City of Griffin's Planning and Zoning Department, the subject's current use as a commercial office/retail building is a legal and conforming use and is compatible with the surrounding land uses. For official zoning and allowances, a letter of permissible uses must be obtained from the City of Griffin's Planning and Zoning Department.

Financially Feasible and Maximally Productive Uses - After determining which uses are physically possible and legally permissible, it is necessary to

determine what potential uses are economically feasible. A use that produces an overall positive return, be it cash flow or return on investment, is economically feasible. From the list of economically feasible uses, the one use that produces the greatest return is chosen. This is the maximally productive use and, therefore, is the highest and best use of the property. This thought process could be described as a detailed process of elimination.

Maximally Productive – Of all the financially feasible uses, each use is analyzed to determine which use will return the highest profit or which use will be the maximally productive use.

Highest and Best Use as if Vacant - Of the available alternative uses that are physically and legally acceptable, the best alternative use for the subject site as if vacant would be to hold undeveloped for future commercial use.

Land as Currently Improved

The subject building is currently operating as commercial office/retail use. The purpose of this analysis is to determine whether to leave the improvements as they are, to modify them, or to tear them down.

Physically Possible and Legally Permissible Uses - It would be physically possible and legally permissible to renovate the improvements, to leave the improvements as they are, or to tear them down. The subject facility is considered to be functional and it is in good condition. Therefore, it would be physically possible to leave the improvements as they are or to remove them and to construct similar improvements.

Economically Feasible and Maximally Productive Uses – The property is currently operated as a commercial office/retail building utilized for the sales and storage of home healthcare equipment. The highest and best use, as improved, is considered to be its current use as commercial office/retail use. The improvements represent a higher value than the land alone.

Therefore, based primarily upon the type and quality of the subject improvements, the subject's conformance with types and quality of land uses in the area, the lack of any apparent alternative use that would provide a higher return to the land, and demonstrated market acceptance of the subject property, as reflected in the valuation section of this report, it is my opinion that the current Highest and Best Use for the improved property is the continued use as commercial office/retail use.

Valuation Fletcher & Company 34
Real Estate Appraisals & Consultation

The Valuation Process

The valuation process is the orderly program in which data used to estimate the value of the subject property are acquired, classified, analyzed, and presented. The first step in the process is to define the appraisal problem, i.e., identify the real estate, the effective date of value estimate, the property rights being appraised, and the type of value sought. Once this has been accomplished, the Appraiser collects and analyzes the factors that affect the market value of the subject property. These factors are addressed in the area and neighborhood analysis, the site and improvement analysis, and the highest and best use analysis, and in the application of the three approaches to value: The sales comparison approach, the cost approach, and the income capitalization approach.

The sales comparison approach is used to estimate the value of the land as though vacant and/or the property as improved. The Appraiser gathers data on sales of comparable properties and analyzes the nature and conditions of each sale, making logical adjustments for dissimilar characteristics. Typically, a common denominator is found. For land value, the unit of comparison is usually price per square foot or per acre.

The second approach applied is the cost approach to value. Accrued depreciation is deducted from the new cost of the improvements and this figure is added to the land value to indicate the value of the whole property. The third approach applied is the income capitalization approach and is predicated on the assumption that a definite relationship exists between the amount of income a property can earn and its value. In other words, value is created by the expectation of benefits to be derived in the future. In this approach, the anticipated annual net income of the subject property is processed to produce an indication of value. Net income is the income generated before payment of any debt service. Income is converted into value through capitalization, in which net income is divided by a capitalization rate. Factors such as risk, time, interest on capital invested, and recapture of the depreciating assets are considered in selecting the capitalization rate.

The final step in the valuation process is the reconciliation or correlation of the value indications. In the reconciliation, the Appraiser considers the relative applicability of each approach used, examines the ranger of the value indications, and gives most weight to the approach that appears to produce the most reliable solution to the appraisal problem. The purpose of the appraisal, the type property, and the adequacy and reliability of each approach to value are all taken into consideration. To apply the three approaches to value, information pertaining to the fair market value of the subject property must be derived from the market because the Appraiser seeks to anticipate the actions of buyers and sellers in the market.

Approach To Value

Typically, the Cost, Sales Comparison and Income Approaches are applicable and reliable valuation methods. Our analysis has determined the highest and best use of the property is for the continued use as commercial office use. Therefore, the Improved Sales Comparison and Income Approaches to value have been performed in this report. Due to the age of the subject improvements, the Cost Approach has not been performed and is considered not to be applicable. Also, the Sales Comparison Approach will be performed in this report to estimate the market value of the fee simple interest of the subject land.

Sales Comparison Approach

This indication of value for the subject property is based on an analysis of the sales of similar properties located in similar market areas. A search was conducted for the most comparable or similar type facilities in the subject property's market area. The following sales are considered to be the most comparable and current sales data from which to compare the subject and have been adjusted for accordingly. A comparable analysis is set forth as follows:

IMPROVED SALES	SUBJECT	Improved Sale I-1	Improved Sale I-2	Improved Sale I-3		
Facility Type	Office/Retail Bldg	Office Building	Commercial Bldg	Office Building		
Facility Location	$1436\mathrm{Hwy}\ 16\mathrm{West}$	627 West Taylor St	656 N. Expressway	122 S. 13th Street		
	Griffin, Georgia	Griffin, Georgia	Griffin, Georgia	Griffin, Georgia		
Facility Data						
Year Built	1986	1960's	2002	1972		
Land Area (Acres)	0.516	0.130	0.410	0.210		
Building Area	3,606	1,281	4,160	2,424		
Transaction Data				_		
Date of Sale		Nov-06	Mar-07	Jun-06		
Sales Price		\$185,000	\$550,000	\$250,000		
Sale Price Per SF		\$144.42	\$132.21	\$103.13		
ORDERED ADJUSTMENTS:						
Financing Adjustments		0%	0%	0%		
Adjusted Value		\$144.42	\$132.21	\$103.13		
Conditions of Sale Adjustments		0%	0%	0%		
Adjusted Value		\$144.42	\$132.21	\$103.13		
Market Conditions/Time Adjustments	3	5%	0%	5%		
Adjusted Value		\$151.64	\$132.21	\$108.29		
OTHER ADJUSTMENTS:						
Location		-10%	-10%	10%		
Building Size		-10%	5%	-5%		
Age/Condition		10%	5%	10%		
Quality of Improvements		10%	10%	15%		
Access/Parking		0%	0% 0%	0%		
Land Size Net Adjustments		5% 5%	10%	5% 35%		
Net Adjustments Net Adjusted Value		5% \$158.86	\$145.43	\$144.38		
Net Majustea Value		φ180.00	ψ140.40	ψ111.60		
Value Indications	Price Per SF					
Range Minimum:	\$144.38		3,606	Square Feet@	\$145	\$522,870
Range Maximum:	\$158.86		5,000		Rounded	\$520,000
_	•				Iwanaca	ψο20,000
Range Average:	\$149.56					
Standard Deviation	\$8.07					
Reconciled Value/SF:	\$145.00		E	Estimated Value Via Sales C	omparison Approach	\$520,000

Explanation of Adjustments

Cash Equivalency - All of the sales were cash or cash equivalency sales that did not require cash equivalent adjustments.

Conditions of Sale – No condition of sale adjustments were made to the comparable sales.

Market/Time - The time adjustment represents a dollar/percentage change (plus or minus) applied to the sale for appreciation and/or depreciation in land values within the area. The sales range in date from June 2006 to March 2007. Sales 1 and 3 occurred over one year ago and therefore required an adjustment for the time of sale.

Location - Location adjustments are made to comparable sales to recognize perceived value differences in relation to neighborhood influences, access to commercial services, location aesthetics, commercial density, overall exposure and visibility, and overall market demand. Sales 1 and 2 are considered slightly superior to the subject property as to location, and a downward adjustment is necessary for this factor. Sale 3 is located on a secondary street, and is considered inferior to the subject property as to location. An upward adjustment is necessary for this factor.

Building Size - Smaller buildings tend to sell for higher prices per square foot than larger buildings due to a higher demand for smaller buildings. Sales 1 and 3 are smaller in size than the subject property, and a downward adjustment is necessary for this factor. Sale 2 is larger in size than the subject building, and an upward adjustment is necessary for this factor.

Condition/Age — Condition and age adjustments are usually required when a property is older and more deferred maintenance is noted. A building can also be older but have a similar effective age as a newer building if it has been well maintained. An older property will obviously sell for less since a potential buyer may have to spend more money on curable physical deficiencies in the near future. The incurable physical depreciation must be considered as well. The subject building was constructed in 1986 and has been renovated over the years and has a high quality office finish. The subject building is considered to be superior to the above comparable sales as condition, and superior to Sales 1 and 3 as to age. An upward adjustment is necessary for this factor. The subject building is slightly superior to Sale 2 as to condition, and an upward adjustment is necessary for this factor.

Quality of Improvements – When comparing sales in the market, the quality of construction must be noted. Quality is typically related to the class of the building. The appraiser must be aware of the materials and types of construction that may be considered above standard to appropriately adjust for this factor. As stated above, the subject building was constructed in 1986 and has been renovated in the recent past. The subject building consists of a high quality finish, and is considered superior to the above comparable sales as to quality of improvements, and an upward adjustment is necessary for this factor.

Access/Parking – The subject is located on Highway 16 West in the western portion of the City of Griffin. All sales have similar access as well as parking as the subject property. No adjustments were made for this factor.

Land Size – When estimating an overall value for the subject property the land size must be considered. If an improvement is situated on a larger or smaller size parcel than the subject property, an appropriate adjustment must be made to offset these factors. When considering the land of a comparable sale, the appraiser must recognize the size, estimated value, and any excess land that could be later divided for more development. There are scenarios where the comparable in question may be situated on a larger or smaller tract than the subject property but the value may be similar requiring no adjustment. However, in most cases the land difference must be adjusted properly to accurately conclude the appropriate value for the subject. Sales 1 and 3 are located on smaller tracts than the subject tract. This is an inferior factor, and an upward adjustment is necessary for this factor.

Sales Comparison Conclusion - The overall value for the subject property is estimated at \$145.00 per SF based on the sales above and giving consideration for location, size, zoning, available utility, overall topography and site conditions, frontage, and giving special consideration for the subject's high quality finish and improvements. The total value estimated via Sales Comparison Approach is \$520,000.

Then: 3606 SF @ \$145.00 per SF = \$522,870 Called = \$520,000



Income Approach

(Direct Capitalization)

Investment properties are valued on their ability to generate an income stream, which is characterized by its quantity, quality, and desirability. Therefore, analysis of a property in terms of its ability to provide a sufficient net annual return on investment capital is an important means of developing a value indication. This estimate is developed in the income capitalization approach by capitalizing the projected net income at a rate commensurate with investment risks inherent to the ownership of the property. Such a

conversion of income considers competitive returns offered by alternative investment opportunities. When properly applied, this approach is generally considered to provide the most reliable indication of value for income-producing properties.

Income Analysis

The initial step in estimating the value of the subject via the Income Approach is to determine the property's market or economic rent. Rental income is based on analysis of the leases of the current tenants and using the data to project future market rents, lease terms, renewals, and other forms of income to the property. The subject property is owner occupied and has no past rental history. A rental survey of similar type properties was conducted with the following rents and asking rents observed. These rents are considered to be in similar type market areas.

	Address	Area	Use	Terms
1.	Bay Spaces	1200 to 2500	Retail/Office Space	\$18.00 per SF Modified Gross Lease
	Sup. Wal-Mart Shopping Ctr	SF		
	Griffin, Georgia			
2.	Dovedown Center	275 to 1926	Retail/Office Space	\$6.77 to \$12.46 per SF annually
	Griffin, Georgia	SF		Gross Lease Basis
3.	Williamson Road	$8000\mathrm{SF}$	Multi-Office/Retail Space	\$12.00 per SF annually
	Griffin, Georgia			Gross Lease Basis
4.	O'Dell Road	$2585\mathrm{SF}$	Office Space	\$11.00 per SF annually
	Fayetteville, GA			Gross Lease Basis
5.	390 Hudson Road	$3750\mathrm{SF}$	Office Space	\$12.16 per SF annually
	Griffin, Georgia			Modified Gross Lease
6	1815 North Expressway	$11,250\mathrm{SF}$	Office Space	\$12.74 per SF annually
	Griffin, Georgia			Modified Gross Lease
7	410 East Taylor Street	1200 to 3500	Retail/Office Space	\$7.88 to \$14.00 per SF annually
	Griffin, Georgia	SF		Modified Gross Lease
8	$1438\mathrm{Hwy}16\mathrm{West}$	$1050\mathrm{SF}$	Retail/Office Space	\$16.00 per SF annually
	Griffin, Georgia			Modified Gross Lease
9	Hanger 19, Hwy 19	$2310\mathrm{SF}$	Restaurant use/Retail	$$15.50 \mathrm{per}\mathrm{SF}\mathrm{plus}$3.00 \mathrm{per}\mathrm{SF}\mathrm{CAM}$
	Griffin, Georgia			Modified Gross Lease

Revenue

The above rent comparables range from \$6.77 to \$18.00 per SF per year on a Gross Lease Basis and on a Modified Gross Lease Basis. Considering the above comparables, the appraiser has modeled a potential speculative rental rate per square foot for the subject property to be \$16.00 per SF annually on a Modified Gross Lease Basis whereby the lessor and the lessee share operating expenses for the subject property.

Expense Analysis

Vacancy and Collection Loss

Typically, improvements, such as the subject, are leased on long term basis. For the purpose of this analysis, the appraiser has modeled a vacancy and collection loss of 5%. A typical vacancy and collection loss rate would be slightly higher than the modeled 5%; however, the subject is currently owner-occupied and therefore a lower loss rate will be used.

Operating Expenses

Tenant-Paid Expenses

Typically, under the terms of a modified gross lease, the following expenses are paid by the Tenant and have not been included in this analysis of operating expenses: pest control, trash removal, landscaping, and utilities.

Owner-Paid Expenses

The only owner-paid expenses used for the purpose of this operating expense analysis are insurance and real estate taxes. These expenses are typically paid by the owner of the property under the terms of a typical modified gross lease. The total expense to the Owner for the afore mentioned expenses is \$7690.

Reserves

Capital improvements, or reserves for replacements, typically include an allowance for replacement for roof covers, paving, HVAC, and other short-lived items. Given the age and condition of the subject property, a reserve allowance of 3% of collected revenues or \$1644 has been used in this analysis.

Total operating expenses for in the analysis total \$9334.

Capitalization Rate Analysis

The Net Operating Income must be capitalized at an appropriate rate to arrive at a value estimate for the subject property. The capitalization rate is associated with location, risk, past rental history, and current market conditions. An investor may purchase a property at a lower cap rate if that property is at least 90% occupied, is in a good location, and has satisfactory rental history. The appraiser has chosen to utilize three methods in order to arrive at an appropriate capitalization rate for the subject property.

Real Estate Investor Surveys (method 1)

One technique used to determine the proper capitalization rate involves analyzing surveys of real estate investors. These surveys include data on investors operating regionally, nationally, such as representative of insurance companies, commercial banks, pension funds, investment banking firms, syndication firms and investment advisory firms. Such companies invest in all types of real estate properties, including office buildings, retail shopping centers, restaurants, hotels, apartment complexes, and industrial and healthcare facilities. Anticipated yields varied according to perceived risks associated with different types of investment real estate. In addition, OARs are dependent on these types of investors, their cost of capital, expectations about future inflation, and anticipated holding period.

According to Realty Rates Investor Survey, Second Quarter 2007, indicated OAR's for Retail – All Types range from 6.90% to 14.47%, with an average of 9.53%. According to Realty Rates Investor Survey, Second Quarter 2007, indicated OAR's for Office – All Types range from 6.68% to 14.04%, with an average of 9.58%

		OFFICE - AL	L TYPES				
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.90%	DCR Techn	ique	1.15	0.069041	0.85	6.7
Debt Coverage Ratio	1.15	Band of Inv	estment Tec	hnique	,		
Interest Rate	5.62%	Mortgage		85%	0.069041	0.058685	
Amortization	30	Equity		15%	0.077200	0.011580	
Mortgage Constant	0.069041	OAR					7.0
Loan-to-Value Ratio	85%	Surveyed Ra	ites				6.6
Equity Dividend Rate	7.72%						
Mazimum							
Spread Over 10-Year Treasury	4.80%	DCR Techn	ique	1.90	0.125452	0.50	11.93
Debt Coverage Ratio	1.90	Band of Inv	estment Tec	hnique	,		
Interest Rate	9.52%	Mortgage		50%	0.125452	0.062726	
Amortization	15	Equity		50%	0.155400	0.077700	
Mortgage Constant	0.125452	OAR					14.0
Loan-to-Value Ratio	50%	Surveyed Ra	ites				13.3
Equity Dividend Rate	15.54%						
Average							
Spread Over 10-Year Treasury	2.35%	DCR Techn	ique	1.53	0.085350	0.70	9.12
Debt Coverage Ratio	1.53	Band of Inv	estment Tec	hniqu e	,		
Interest Rate	7.07%	Mortgage		70%	0.085350	0.059745	
Amortization	25	Equity		30%	0.120210	0.036063	
Mortgage Constant	0.085350	OAR					9.5
Loan-to-Value Ratio	70.0%	Surveyed Ra	ites				9.45
Equity Dividend Rate	12.02%						

		RETAIL - AL	L TYPES				
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.75%	DCR Techn	ique	1.00	0.067909	0.85	5.7
Debt Coverage Ratio	1.00	Band of Inv	estment Te	echnique			
Interest Rate	5.47%	Mortgage		85%	0.067909	0.057723	
Amortization	30	Equity		15%	0.075200	0.011280	
Mortgage Constant	0.067909	OAR					6.9
Loan-to-Value Ratio	85%	Surveyed Ra	ites				6.5
Equity Dividend Rate	7.52%						
Mazimum							
Spread Over 10-Year Treasury	5.27%	DCR Techn	ique	1.90	0.128879	0.50	12.2
Debt Coverage Ratio	1.90	Band of Inv	estment To	echnique	,		
Interest Rate	9.99%	Mortgage		50%	0.128879	0.064440	
Amortization	15	Equity		50%	0.160600	0.080300	
Mortgage Constant	0.128879	OAR					14.4
Loan-to-Value Ratio	50%	Surveyed Ra	ites				13.7
Equity Dividend Rate	16.06%						
Average							
Spread Over 10-Year Treasury	2.33%	DCR Techn	ique	1.38	0.085183	0.73	8.5
Debt Coverage Ratio	1.38	Band of Inv	estment To	echniqu e	•		
Interest Rate	7.05%	Mortgage		73%	0.085183	0.061994	
Amortization	25	Equity		27%	0.122170	0.033257	
Mortgage Constant	0.085183	OAR					9.5
Loan-to-Value Ratio	72.8%	Surveyed Ra	ites				9.4
Equity Dividend Rate	12.2%						

Capitalization Rate Formula (method 2)

Another accepted method to develop an overall rate is a formula based on expected financial and funds cost. This is as follows:

Assumptions:

Mortgage at 8.25%; 20 year – Monthly Amortization; 75% LTV Equity at 12% Holding Period 10 years No appreciation or depreciation

Method 2: Band of Investment					
Weighted Debt Component:	75%	Х	8.25%	=	6.19%
Weighted Equity Component:	25%	Х	12.00%	=	3.00%
					9.19%
			Rou	nded To:	9.20%

Capitalization Rate Conclusion

Due to the age, quality of construction, location investor expectations, and associated risks, the appraiser concludes that an overall rate of 9.20% is appropriate for this type of property under current market conditions. Consideration was given to the previously mentioned rate from the capitalization rate formula above, investor surveys, and other rates that were extracted from market, which prove to be the most reliable.

Capitalization

Direct Capitalization Technique

REVENUES:					
Potential Gross Revenues					
Rentable Area:	3,606		\$16.00		\$57,696
Recoveries/CAM					<u>\$0</u>
Potental Gross Revenue:					\$57,6 <mark>9</mark> 6
Vacancy and Credit Loss:		5%			\$2,885
Effective Gross Income					\$54,811
OPERATING EXPENSES	<u>:</u>				
Pest Control					paid by tenant
Trash Removal					paid by tenant
Landscaping					paid by tenant
Utilities					paid by tenant
Insurance					\$1,000
Real Estate Taxes					\$6,690
Total Operating Expense	es				\$7,690
D	2.00/				#4 C44
Reserves	3.0%				\$1,644
Total Expenses & Reser					\$9,334
NET OPERATING INCO Capitalization Rate	VIVI E				\$45,477 9.20%
Estimated Direct Capitaliz	zation Value				\$494,314
Es umateu Direct Capitanz	zauon varue			Rounded	\$494,314 \$490,000
INDICATED VALUE VIA	INCOME ADDI	РОЛСН		Nounced	\$490,000 \$490,000
INDICATED VALUE VIA	II TOWIE AT I	NOACH			φ+20,000

RECONCILIATION AND FINAL ESTIMATE

Summary of Value Conclusions						
Building Size (Square Feet)	3,606					
Sales Comparison Approach		\$520,000				
Cost Approach (Tangible Assets Only)		N/A				
Income Approach		\$490,000				
Reconciled Market Value of Real Estate		\$520,000				
Per Building Square Foot		\$145.00				
Per Square Foot of Land Only		N/A				

The Sales Comparison Approach is generally the most reliable indicator of value since it typically reflects actions of buyers and sellers in the market place, especially in an active market.

The Income Approach is the most basic of the three approaches and is normally the starting point for the developer or lender. The Income Approach is considered a reliable indication of value since the typical investor in this type property is concerned with the income producing aspect.

Conclusion:

Consideration is given to both the Sales Comparison and the Income Approaches to value. In determining our final estimate, primary reliance was placed on the Sales Comparison Approach since it is common in the subject market area for this type of improvement to be purchased for owner occupancy. The final estimate of value is as follows:

As of October 4, 2007 it is my opinion that the Market Value with Fee Simple Interest in the subject property is as follows:

Five Hundred Twenty Thousand Dollars \$520,000

Addenda Fletcher & Company 48
Real Estate Appraisals & Consultation **Supporting Documents** For Subject Property

Exhibit "A" Engagement Letter

Suptember 20, 2007

Fletcher and Company, Inc. Attn: Mr. Jason Fletcher

RE: Commercial building located on 1436 Georgia Highway 16 West Griffin, Georgia James W. and Joyce T. Highmith - Properly Owners - Property Refinance

Enclosed is our request for appraisal services in the form of an engagement letter. Please sign this letter and others it to me within seven (1) days.

This letter is for professional appealsal services and represents your authorization to prepare an independent appealsal report for First National Bank of Chriffin. The bank is the client for this report. In addition, yet shall perform this report as an independent contractor and not as an employ-objecture, principal, nor agent of this bank.

The fee for appraisal services conduced shall not exceed \$1,750.00. The date of completion shall be on or before Cotober 18th, 2007.

The appraisal report shall be prepared with the following minimum guidelines:

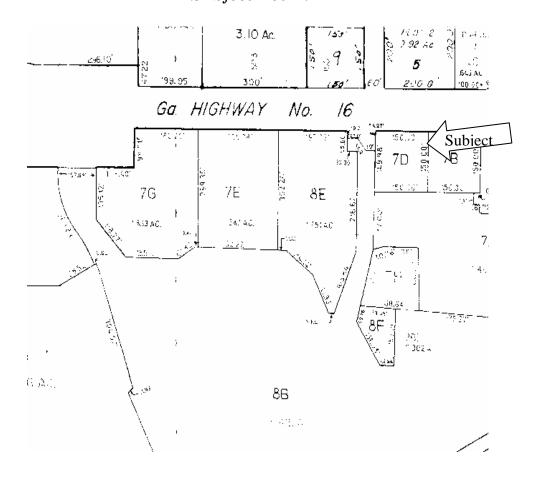
- A. This appraisal report is to be in writing and in numerive formst or on a form approved by this institution and the appropriate federal bariting regulatory agency. Regardless of the format chosen, the report shall conform to the maintain reporting requirements of the appropriate federal financial institution regulatory agencies.
- B. This appearsal report is to conform to the 2006 USPAP Guidelines as to Scope of Work, and the Appraiser's professional shiftly to look at the different approaches and to show how the value was derived.
- C. This appraisal report shall make an affirmative statement that the appraisar is competent to complete this opport in accordance with the competency provision in the USPAP. In the absence of an affirmative statement, the appraisar must disclose any lack of knowledge analor experience for this assignment and any necessary steps taken to comply with the competency provision in the USPAP.
- D. The type of value estimate desired in this report is market value. The appraiser shall use definition of market value as it appears in the definitions section of the USPAP. No alternative definitions are acceptable to this institution.
- E. Aradyza and report in reasonable datall any price sales of the property being appraised that occurs within the following time periods:

 Per all other property, three years
 Per all other property, three years
- F. Analyze and report data on current revenues, expenses, and vacancies for the property if it is and will confirm to be income-producing. Current revenues are based on those currently burg earned on competing properties.

Agreement of the control of the cont

Exhibit "B" Subject Legal Description & Plat

Subject Tax Plat Subject Lot: 7D



900x 1560 PAGE 122

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THIS INDENTIFIE, Made the Usy of July year of our Lord One Thousand Name Hundred and Namery 41 ght browned ACC LIFE THEIRANCE COMPAST, F/K/a INDEPENDENT INSURANCE CROSS, INC.

and State of Teamers as of the County of Bevildeen of the FokST PART, and

of the PREST PART, and

JAMES W. HIGGSENING AND JOSES Y. REINCHITCH
of the County of Syndidises and Sale of Georgia of the Section Part,
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JEP ART BOS (10: 62) SOLLARS AND OTRES TALLIANT CONSTRUCTIONS
in hard past, or and before the scaling and different of these present, the record interned in hardy attendance, he provided
higheroph. And Joseph and confirmed, and by these presents the record interned in hardy attendance, he provided
the party of the Section Fact Section and magnitude.

An tray treet or peaket of land lying and being in Land Lot 7.12 of the 2nd Ohland of Spelding County, Goodgo, the same being more periodedly described at follows:

TOGETHER WIGH is non-exclusive and perpetual people for vehicles ingress and egress one, prough and ecopic group of tipe 40.0 test in vehicles for 150.0 test is length, set disting of tend being located immediately appears to and west of the waterty boundary and the alphane described.

TO RANG AND TO BOLD the east above gasted and described property, with all and sangular do rights, especial and considerations apprehimency to be only proper use, based and helders well described all and single. In PER-SHOPE, and the upday of the PER-SHOPE the described are repetited, and single, to PER-SHOPE, and the upday of the PER-SHOPE the described and putty of the ShOPE THE Chief index, considered, idealistic materials and analysis upday of the real purple of the perish property of the SHOPE THE Chief index, considered by come of these property of forest address of the perish of the short the perish of forest and the perish of forest and the perish of the perish perish of the perish of the perish of the perish of the perish perish of the perish of the perish perish of the perish perish of the per

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Exhibit "C" Flood Map



Exhibit "D" County Tax Assessment



Spalding County Georgia Board of Tax Assessors

Board of Tax Assessors Room 101 119 E. Solomon Street Griffin, Georgia 30223

	nt Sales in Neighborhood Recent Sales in Area Previous Parcel Next Parcel Return To Main Search Page		Search Page	Spalding Home					
	Owner and Parcel Information								
Owner Name	HIGHSMITH JA	MES W &	Toda	<u>r's Date</u>	October 09,	2007			
Mailing Address	JOYCE		Parce	I Number	055 03007D				
	P O BOX 760 GRIFFIN, GA 30224		Tax D	<u>istrict</u>	Griffin (Distr	rict 01)			
Location Address	1436 W HWY 1	6 HWY	2007	Millage Rate	41.55				
Legal Description	GA HWY 16		Acres		0.52				
			G.M.E) <u>.</u>	1001				
<u>Neighborhood</u>	CITY OF GRIFF	IN	Home	stead Exemption	No (S0)				
Landlot/District	112/02		Parce	l Map	Show Pa	rcel Map			

2007 Tax Year Value Information								
<u>Land</u> <u>Value</u>	Improvement Value	Accessory Value	<u>Total</u> <u>Value</u>	<u>Previous</u> <u>Value</u>				
\$191,295	\$211,290	\$0	\$402,585	\$402,585				

	Land Information								
Type	<u>Description</u>	Calculation Method	<u>Frontage</u>	<u>Depth</u>	<u>Acres</u>				
RES	CITY - COMMERCIAL (41)	Front Feet	150	150	0.52				

	Improvement Information									
Description	<u>Value</u>	<u>Actual</u> <u>Year Built</u>	Effective Year Built	Square Feet	<u>Wall</u> <u>Height</u>	Wall Frames	Exterior Walls			
Unidentified	\$211,290	1900		0	10					
<u>Roof</u> <u>Cover</u>	Interior Walls	Floor Construction	<u>Floor</u> <u>Finish</u>	<u>Ceiling</u> <u>Finish</u>	Lighting	Heating	SKETCH			
							NA			

Accessory Information								
Description	Description Year Built Dimensions/Units Value							
	No accessory information associated with this parcel.							

Sale Information									
Sale Date	Deed Book	<u>Plat</u> Page	<u>Price</u>	Reason	<u>Grantor</u>	<u>Grantee</u>			
07-01-1998	01560 0122		\$270,000	FAIR MARKET - IMPROVED	INDEPENDENT INSURANCE GROUP INC	HIGHSMITH JAMES W &			

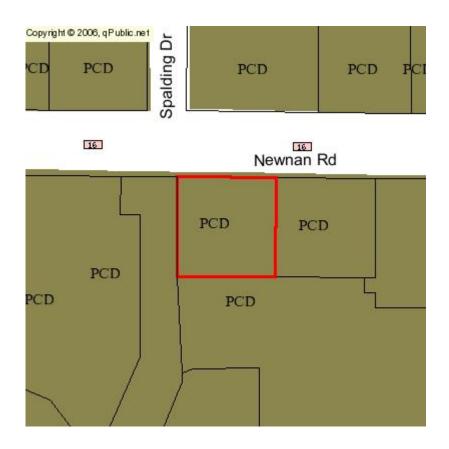
Permit Information											
Permit Date	<u>Type</u>	<u>Description</u>									
No permit information associated with this parcel.											
Recent Sales in Neighborhood Recent Sales in Area	Previous Parcel	Next Parcel	Return To Main Search Page		Spalding Home						

The Spalding County Tax Assessor's Office makes every effort to produce the most accurate information possible. No warranties, expressed or implied, are provided for the data herein, its use or interpretation. Website Updated: September 14, 2007

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Exhibit "E" Zoning Map & Ordinance

Zoning Map



Zoning Ordinance

APPENDIX A-ZONING

\$ 510

- E. Maximum building height: 100 feet, but if over 35 feet a fire control plan must be approved in writing by the fire chief or their designee;
- F. Maximum lot coverage by impervious surface: 100 percent if located within the original Griffin Historic Commercial District (downtown); 80 percent for undeveloped CBD zoned property; and 50 percent if directly adjacent to residential zoned property.
- 509.5. Storage. No storage shall be permitted on the lot unless in a fully enclosed building.
- 509.6. Access. All lots in the CBD district shall have access to an arterial or collector street, either directly or indirectly via local street.
- 509.7. Parking. No automobile parking or service areas will be permitted within the required ten buffer of the property line of any adjoining residential lot. If located within the original Downtown Commercial Historic District, public parking is provided; therefore, there are no specified parking requirements.

Parking and service areas must be separated from adjoining residential lots by a suitable buffer or screen as provided in section 422 of this ordinance.

- 509.8. Loud speaking systems. No outside loud speaking systems shall be utilized
- 509.9. Satellite dishes. Ground-based satellite dishes shall not be located within the Downtown Commercial Historic District of the city as listed on the National Register of Historical Places.
- 509.10. Lighting. All lights or lighting arrangements for purposes of advertising, security or night operations must be directed away from adjoining or nearby residential roning lots.
- 509.11. [New construction.] New construction located within the Downtown Commercial Historic District shall be subject to architectural standards of existing buildings or those standards established by the City of Griffin Historic Preservation commission in order to rotain the integrity of the original Downtown Commercial Historic District. (Ord. No. 04-22, §§ 1—3, 9-14-2004)

Section 510. Planned commercial development (PCD).

510.1. Intent. It shall be the intent of this zoning district to promote and encourage the clustering of commercial uses which occur along arterial thoroughfares; to promote and encourage the infill of commercial uses between existing commercial uses along arterial thoroughfares; to limit the number of access points from PCD to an arterial thoroughfare; to limit commercial development which occurs outside the CBD to areas on an arterial thoroughfare adjacent to existing commercial development.

The regulations which apply within this district are designed to encourage the formation and continuance of a stable, economically healthy and compatible sevironment for commercial and service uses that are located so as to provide the city with convenient, safe, attractive and efficient shopping and service facilities. These regulations are also intended to reduce traffic

Supp. No. 11

congustion, provide adequate off-street parking, prohibit the expansion of "strip" type business areas beyond existing "strip" development and to discourage encroachment by other uses capable of adversely affecting the commercial character of the district.

The PCD district is also intended to encourage the best possible site plans and building arrangements under a plan of development rather than under lot-by-lot regulations. The developer benefits from better land utilization, economy in the provision of roads and utilities and flexibility in design. The city gains the advantage of variety in building types, compatibility of use and optimum community development. The planned commercial development is intended to encourage ingenuity and resourcefulness in land planning and to assure the provision of adequate land facilities for the use of the occupants of the development.

510.2. Ownership control. All of the land in a plannad commercial development shall be owned initially by an individual, by a corporation or some other legal entity. Individual properties may be sold after a final plat has been recorded with the properties subject to private deed covenants that assure the continuance of the Planned Development as originally approved and developed.

510.3. Permitted uses. The following uses shall be permitted as a matter of right in the PCD district:

- A. Retail business;
- B. Service business;
- C. Office space for governmental, business, professional or other purposes;
- D. Publicly owned building, facility or land;
- E. Restaurant, cafe, hotel or motel;
- F. Ambulance service or rescue squad;
- G. Licensed day care center;
- H. Medical or dental services;
- I. Amusement or commercial recreational facilities;
- J. Animal hospital, commercial kennel, veterinary clinic;
- K. Art, music or other studio;
- Newspaper publishing facility;
- M. Financial institution;
- N. Car wash;
- O. Farmer's market;
- P. Commercial greenhouse or nursery;
- Q. Self-service storage facilities (mini-warehouses);
- R. Funeral home:

Supp. No. 11

- Residential dwelling, provided the existing structure was originally constructed as a residential dwelling (single- or multi-family) and is located on West Poplar Street or West Solomon Street.
- 510.4. Physical requirements. Unless otherwise specified in this ordinance uses permitted in the PCD district shall conform to the following standards:
- (Compatibility:) The development shall be compatible with the topography of the land and shall preserve any unusual topographic or natural features;
- [Neighboring properties:] The development shall not adversely affect the developed or undeveloped neighboring properties;
- C. [Design, development features:] The development shall utilize design and development features that would not be possible by the application of lot-by-lot zoning district regulations:
- IPublic facilities: Water, sanitary sewer and other public facilities shall be adequate for the proposed development;
- E. Minimum lot width measured at building line: 100 feet;
- F. Minimum front yard: 15 feet;
- G. Minimum side yard: 15 feet;
- H. Minimum rear yard: 30 feet;
- I. Maximum building height: 35 feet;
- J. Maximum lot coverage by impervious surface: 80 percent;
- 510.5 Storage. No storage shall be permitted on the lot unless in a fully enclosed building.
- 510.6. Parking. No automobile parking or service areas will be permitted within the required front yard setback or within 30 feet of the property line of an adjoining residential zoning lot. Parking and services areas must be separated from adjoining residential lots by a suitable planting screen, fence or wall at least six feet in height above finished grade. The above-required screen, fence or wall must provide for a reasonable visual separation between the properties.
- 510.7. Loud speaking systems. No outside loud speaking system shall be utilized prior to 7:00 a.m. or after 9:00 p.m. if directly adjacent to a residential zoned use.
- 510.8. Lighting. All lights or lighting arrangements for purposes of advertising, security or night operations must be directed away from adjoining or nearby residential zoning lots.
- 610.9. General deed covenants. The entire planned commercial development shall be included within private deed covenants running with the land to assure the continuumce of the planned commercial development in accordance with approved plans and development, unless valved by the zoning administrator.

Supp. No. 11

§ 510

510.10. Development in stages. The entire planned commercial development may be divided into logical geographical actions with specific and reasonable periods within which the development of each section must be commenced and completed subject to approval of the City of Griffin Development Review Committee (DRC). (Ord. No. 04-22, §§ 1—3, 9-14-2004)

Section 511. Planned industrial development (PID).

511.1. Intent. It shall be the intent of this district to establish and protect sites for light industrial uses which are not significantly objectionable in terms of appearance, noise, odor, fames, etc. to surrounding properties. The regulations which apply within this district are designed to encourage the formation and continuance of a compatible environment for uses of a light industrial nature, to protect and preserve undevaloped areas of the city which are suitable for such industries and to discourage encroachment by other uses which are capable of adversely affecting the limited industrial character of the district.

It is also the intent of this district to locate PIDs at or adjacent to existing industrial land. In all cases the establishment of a new PID or the expansion of an existing PID shall be as close as possible to existing industrial uses.

The PID district is also intended to encourage the best possible site plans and building arrangements under a plan of development rather than under lot-by-lot regulations. The developer benefits from better land utilization, economy in the provision of roads and utilities and flexibility in design. The City gains the advantage of variety in building types, compatibility of use and optimum community development. The planned industrial development is intended to encourage ingenuity and resourcefulness in land planning and to assure the provision of adequate facilities for the use of the occupants of the development. Review of the development plan by the City of Griffin Development Review Committee (DRC) is required to assure that the development is in compliance with all applicable codes, ordinances and design regulations.

521.2. Ownership. All of the land in a planned industrial development shall be owned initially by an individual, by a corporation or some other legal entity. Individual properties may be sold after a final plat has been recorded with the properties subject to private deed covenants that assure the continuance of the planned industrial development as originally approved and developed.

5.11.3. Permitted uses. The following uses shall be permitted as a matter of right in the PID district:

- A. Any light industrial use which involves manufacturing, processing, assembly or storage operations where all operations are conducted entirely within a building and no noise, vibration, smoke, gas, fusse, odor, dust, fire hazard, radiation or other injurious or obnoxious condition related to the operation creates a nuisance beyond the recovery.
- B. Commercial trade or vocational school;

Supp. No. 11

Supporting Documents For Comparable Sales

Exhibit "F" $\overline{\text{Profiles for Improved Sales}}$

Improved Sale 1

Property Identification

1. Property Type: Brick Multi-tenant office bldg

2. Address: 627 West Taylor Street

Griffin, GA

3. Tax ID: 11-14-14

Sale Data

4. Grantor: Dan L. Dunson

Grantee: Robert S. Ogletree, III

Sale Price: \$185,000
 Price Per SF: \$144.42
 Sale Date: 11/16/2006
 Deed Book/Page: 3011/291

9. Verification: GSCCCA – Deeds/Spalding Co Tax Assessor

10. Condition of Sale: Arm's Length11. Financing: All Cash to Seller

Property Data

12. Building Size: 1281 Square Feet

13. Land Area: .13 Acres

14. Year Built: 1960's +/-

15. Zoning: PCD, Planned Commercial Development

16. Utilities: All Available

17. Comments:

One-story brick multi-tenant office building. Good exposure and visibility on Taylor Street.



Improved Sale 2

Property Identification

1. Property Type: Office/Medical Facility 2. Address: 656 North Expressway

Griffin, GA

Tax ID: 3. 61-10-1

Sale Data

Kenneth D. Mullis 4. Grantor:

Grantee: GKW, LLC Sale Price: \$550,000 5. 6. Price Per SF: \$132.21 7. Sale Date: 3/30/2007 Deed Book/Page: 8. 3083/216

Verification: 9. GSCCCA/Spalding Co Tax Assessor

10. Condition of Sale: Arm's Length 11. Financing: All Cash to Seller

Property Data

12. Building Size: Square Feet 4160

13. Land Area: .41 Acres

14. Year Built: 2002

PCD, Planned Commercial Development 15. Zoning:

16. Utilities: All Available

17. Comments:

This sale building is utilized as a veterinary clinic. Vinyl Exterior. Good exposure

and visibility from the North Expressway.



Improved Sale 3

Property Identification

1. Property Type: Office Building

2. Address: 122 South 13th Street

Griffin, GA

3. Tax ID: 11-14-17

Sale Data

4. Grantor: John S. Treadway et al

Grantee: Eddie F. Own
5. Sale Price: \$250,000
6. Price Per SF: \$103.13
7. Sale Date: 06/13/2006
8. Deed Book/Page: 2925/139

9. Verification: GSCCCA/Spalding Co Tax Assessors Office

10. Condition of Sale: Arm's Length11. Financing: All Cash to Seller

Property Data

12. Building Size: 2424 Square Feet

13. Land Area: .21 Acres

14. Year Built: 1972

15. Zoning: PCD, Planned Commercial Development

16. Utilities: All Available

17. Comments:

One-story 2-unit brick office building constructed in 1972 and renovated over



years.

Exhibit "G" Location Map for Improved Sales

Improved Sales Location Map



$\frac{Exhibit "H"}{Profiles for Rent Comparables}$

Property Identification

Restaurant Space & Various Retail

1. Property Type: Space

El Charro Restaurant & Retail

2. Address: Space

Super Wal-Mart Shopping Center

Griffin, GA

3. Tax ID: Pt of 66-1-56

Lease Data

4. Lease Type: Modified Gross

\$14.00 per SF plus \$2.30 per SF CAM

Fee for restaurant space

5. Rent Per SF: \$18.00 per SF for various retail bays

Property Data

6. Building Size: 5200 Square Feet Restaurant

1200-

Building Size: 2500 Square Feet Retail Bays

7. Year Built: 2002



Property Identification

Property Type: Retail Space/Office Space
 Address: Dovedown Office/Retail Center

319 West Solomon Street

Griffin, GA

3. Tax ID: 12-31-3

Lease Data

4. Lease Type: Gross Lease Basis

5. Rent Per SF: See following rental rates
Clothing Store – 790 SF \$6.77 per SF annually
Teacher Association – 432 SF \$10.97 per SF annually
State Farm Ins. – 1926 SF \$12.46 per SF annually
Knowledge Point – 1014 SF \$7.38 per SF annually

O2 Realty -275 SF \$12.00 per SF annually

Property Data

24,096 (16,400 SF

6. Building Size: Tenable Area Square Feet

7. Year Built: 1920's



Property Identification

Property Type: Office/Retail Space
 Address: Williamson Road

Griffin, GA

3. Tax ID: 49A-1-3C

Lease Data

4. Lease Type: Gross Lease Basis

5. Rent Per SF: \$12.00 per SF annually

Property Data

6. Building Size: 8000 7. Year Built: 2001



Property Identification

 Property Type: Office Space
 Address: O'Dell Road Griffin, GA

3. Tax ID: 236-1-34

Lease Data

Lease Type: Gross Lease Basis
 Rent Per SF: \$11.00 per SF annually

Property Data

6. Building Size: 2585 Square Feet

7. Year Built: 2002



Property Identification

Property Type: Office Space
 Address: 390 Wilson Road

Griffin, GA

3. Tax ID: 130-7-5A pt

Lease Data

4. Lease Type: Modified Gross

5. Rent Per SF: \$12.16 per SF annually

Property Data

6. Building Size: 3750 Square Feet

7. Year Built: 1971



Property Identification

Property Type: Various Office Space
 Address: 1815 North Expressway

Griffin, GA

3. Tax ID: 103-16-17

Lease Data

4. Lease Type: Modified Gross

5. Rent Per SF: \$12.74 per SF annually

Property Data

6. Building Size: 11,250 Square Feet



Property Identification

1. Property Type: Various Retail/Office Space

2. Address: Griffin Bottling Co.

410 East Taylor Street

Griffin, GA

3. Tax ID:

Lease Data

4. Lease Type: Modified Gross

5. Rent Per SF: \$7.88 to \$14.00 per SF

Property Data

1200

to

6. Building Size: 3500 Square Feet Spaces

7. Year Built:



Property Identification

1. Property Type: Retail/Office Space - Various Units

2. Address: 1438 Highway 16 West

Griffin, GA

3. Tax ID: 55-3-7H

Lease Data

4. Lease Type: Gross Lease to include CAM Fee

5. Rent Per SF: \$15.14 per SF (Tenant did build-out)

\$17.14 per SF (Owner did build-out) \$20.57 per SF (High Quality Office

Finish)

Property Data

6. Building Size: 1050 Square Feet Units

7. Year Built: 2006

8. Land Use: Commercial

9. Utilities: All Available



Property Identification

1. Property Type: Restaurant Space

2. Address: Hanger 19

Highway 19 Griffin, GA

000 F 10E

3. Tax ID: 233-5-13E

Lease Data

4. Lease Type: Modified Gross

15.50 per SF plus 3.00 per SF CAM

5. Rent Per SF: Fee

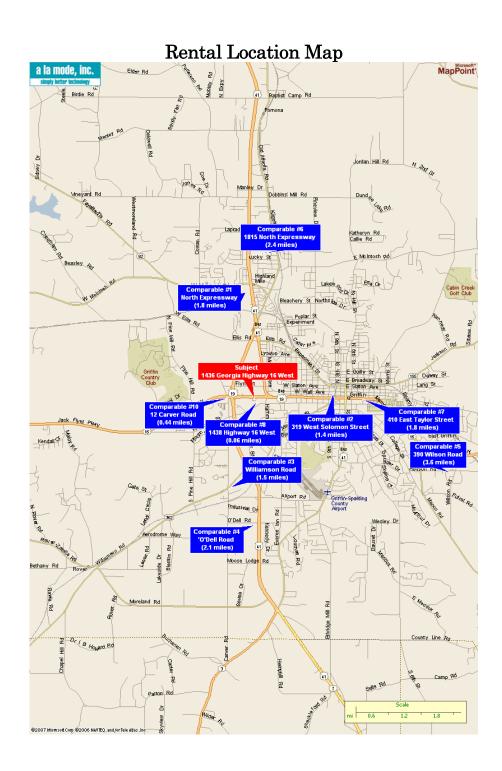
Property Data

6. Building Size: 2310 Square Feet

7. Year Built: 2006



Exhibit "I" Location Map for Rent Comparables



Appraiser Qualifications License & Resume

KEN A. FLETCHER FLETCHER & COMPANY

122 West Solomon Street, Griffin, Georgia 30224 Office Phone: (770) 227-4008, Fax: (770) 227-7329

Appraisals

Commercial - Industrial - Land - Residential

Appraisal Service Since 1971 **Appraisal of properties for:**

First Bank of Pike United Bank

First National Bank of Griffin
First National Bank of Barnesville

United Community Bank BB & T

Regions Bank

West Central Georgia Bank of Thomaston Georgia Banking Company

Colony Bank and Trust McIntosh State Bank First Georgia Bank

Heritage Bank

Park Avenue Bank

Attorneys:

Larry Evans – Griffin John Newton – Griffin Sid Esary – Griffin Dick Mullins – Griffin

Hal Sturdivant – Griffin Sam Sullivan – Griffin

Wade Crumbley - McDonough

Accountants - CPA:

P. Lewis Robinson – McDonough Paul Cook – Griffin

C. Randall Howell – Griffin

Steve Manley - Acquisition Services

Qualified as Valuation Expert Witness: Superior Court of Spalding, Pike, Fayette, Lamar, Henry, Rockdale, Fulton, and Upson Counties. U. S. Bankruptcy Court, Savannah, Newnan, and Atlanta, Georgia.

U. S. Tax Court - Northern District Atlanta

Education:

Graduate of the University of Georgia – 1970

Degree: BBA

Major: Real Estate and Urban Development

Licensed Real Estate Broker

State of Georgia -

Certified General Real Estate Appraiser – No. 596

KENNETH A FLETCHER

596

Status ACTIVE

CERTIFIED GENERAL REAL PROPERTY APPRAISER

THIS APPRAISER CLASSIFICATION EXPIRES IF YOU FAIL TO PAY RENEWAL FEES OR IF YOU FAIL TO COMPLETE ANY REQUIRED EDUCATION IN A TIMELY MANNER. SEE REVERSE SIDE.

State of Georgia
Real Estate Appraisers Board
Suite 1000 – International Tower
229 Peachtree Street, N.E.

JEFFREY LEDFORD

Peachtree Bank of Gwinnett

Southern Community Bank

Neighborhood Community Bank

Farmers and Merchants Community Bank

Smith, Welch & Brittain – McDonough

Georgia Power Company First Liberty Building & Loan

Security Bank

Horizon Bank

City of Griffin

Spalding County

Main Street Bank

Bank of Coweta

First City Bank

Drew Whalen - Griffin

Tim Cramer - Griffin

John Carlisle – Griffin

Alton Knight – Griffin

M. Barry Erwin - Griffin

John M. Cogburn – Griffin

Jack Park - Griffin

Fletcher & Company

Real Estate Appraisals 122 West Solomon Street Griffin, Georgia 30224

Commercial – Residential – Industrial – Land Phone: (770)227-4008 Fax: (770)227-7329

Ondra L. Lee - State of Georgia – Registered Appraiser #267609 Assisted Ken A. Fletcher – State of Georgia - Certified Appraiser #596 in Appraisals of properties for:

First National Bank of Griffin
First National Bank of Barnesville
Southern Community Bank
Heritage Bank
BB & T
United Bank of Griffin
City of Griffin

Peachtree National Bank

Regions Bank Colony Bank

Security Bank

First Liberty Building & Loan

First City Bank

McIntosh State Bank

Park Avenue Bank

Farmers and Merchants Community Bank

Georgia Power Company

Accountants - CPA:

P. Lewis Robinson – McDonough

Steve Manley – Acquisition Services

Education:

Graduate of Monroe Academy - 1990

Graduate of John Bryant's Real Estate 2000 Appraisal School – 2003

ONDRA LETSON LEE # 267609

Status ACTIVE

ORIGINALLY LICENSED 11/03/2003 END OF RENEWAL

09/30/2008

STATE REGISTERED REAL PROPERTY APPRAISER

THIS APPRAISER CLASSIFICATION EXPIRES IF YOU FAIL TO PAY BENEWAL FEES OR IF YOU FAIL TO COMPLETE ANY REQUIRED EDUCATION IN A TIMELY MANNER. SEE REVERSE SIDE.

State of Georgia Real Estate Appraisers Board Suite 1000 – International Tower 229 Peachtree Street, N.E. Atlanta, GA 30303-1605 JEFFREY LEDFORD Real Estate Commissioner